



Company Profile:

Located in Wuhan Optics Valley of China, WUHAN SUNSHINE POWER SCIENCE&TECHNOLOGY CO.,LTD (referred to as: Sunshine Power) is a high-tech enterprise specializing in fault diagnosis and early warning. We develop and popularize products for fault diagnosis, disposal, early warning, monitoring for transmission lines.

WE ARE

the **inventor** of distributed traveling wave monitoring and diagnostic technology;

the only enterprise in the industry to receive the "**Second Prize of National Science and Technology Progress Award**;

the only private enterprises in the industry to lead the formulation of **the national standards and the SGCC standards**.

Sales Manager for International Business(Comprehensive Salary: 15K-30K/month)

Job Description:

- 1、 Develop new overseas clients, identify customer needs, and achieve performance targets based on assigned tasks;
- 2、 Responsible for routine follow-ups, communication, and maintaining relationships with the company's clients;
- 3、 Collect information on overseas clients, expand international business channels, and support the promotion and coordination of the company's marketing activities.

Qualifications:

- 1、 Bachelor degree or above, professional is not limited, Good command of both written and spoken English;
- 2、 Familiar with foreign power grid, new energy, mining, rail transit and other related industries;
- 3、 Good communication skills with independent thinking and strong stress resistance;
- 4、 Ability to manage customer negotiations with a solid understanding of customer analysis and business negotiation techniques.

Salary & Benefits:

- 1、 salary : basic salary + commission , Various allowances(meal supplement 、 communication subsidy 、 travel subsidy、 overseas Post Allowance, etc.), competitive commission incentive system;

- 2、 Regular training on professional knowledge and management;
- 3、 Long term career planning, fair and clear promotion channels;
- 4、 statutory holidays、 six social insurance and one housing fund、 paid annual leave、 extended Spring Festival holiday;
- 5、 Holiday gift packages and shopping vouchers for statutory holidays.

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