

# TRANSSION CORPERATE CULTURE



#### MISSION

To improve the lives of as many people as possible through technology and innovation



#### VISION

To become the most popular provider of smart devices and mobile services for consumers in global emerging markets



#### **CORE VALUES**

#### [Customers]

Customers are both the starting point and the end point for all work of TRANSSIONers.

#### [Respect]

Respect defines how we treat each other and our differences.

#### [Openness]

Staying open connects us to the future and its possibilities.

#### [Innovation]

Innovation is essential to achieving breakthroughs at different levels, both personal and organizational.

#### **(Sharing)**

Sharing invites every "I" to become "we".

#### **[Bottom Line]**

We always show compassion, even if it puts us at a disadvantage.



TRANSSION brings together a group of people with ideas and ambition

To grow a strong belief upon a voluntary basis

And work together on a meaningful undertaking



Together we can







#### Total shipments in 2019

### 137 million

Total Revenue

25.35

**Billion RMB** 

11.92% YOY Net Profit

1.79

**Billion RMB** 

172.8% YOY Global Mobile Phone Ranking

4th

8.1% Market Share

10 Million+ MAU

5

Apps

Africa Mobile Phone Ranking

1st

52.5% Market Share India Mobile Phone Ranking

5<sup>th</sup>

6.8% Market Share Bangladesh Mobile Phone Ranking

2nd

15.6% Market Share

Source: 2019 Annual Report of TRANSSION Holding; IDC Mobile Phone Tracker, 2019;

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#### **SSE Star Market Listed**



F护空B受B受份分有F限之公司

寄控設

TRANSSION Holdings was listed on Shanghai Stock Exchange Star Market on September 30, 2019

688036

#### China TOP 500 **Private Enterprises**



Top 50 Chinese Cross-border Brands



## Top Influential Chinese Overseas Brand



TRANSSION won Twitter's 'Top Influential Chinese Overseas Brand' Award

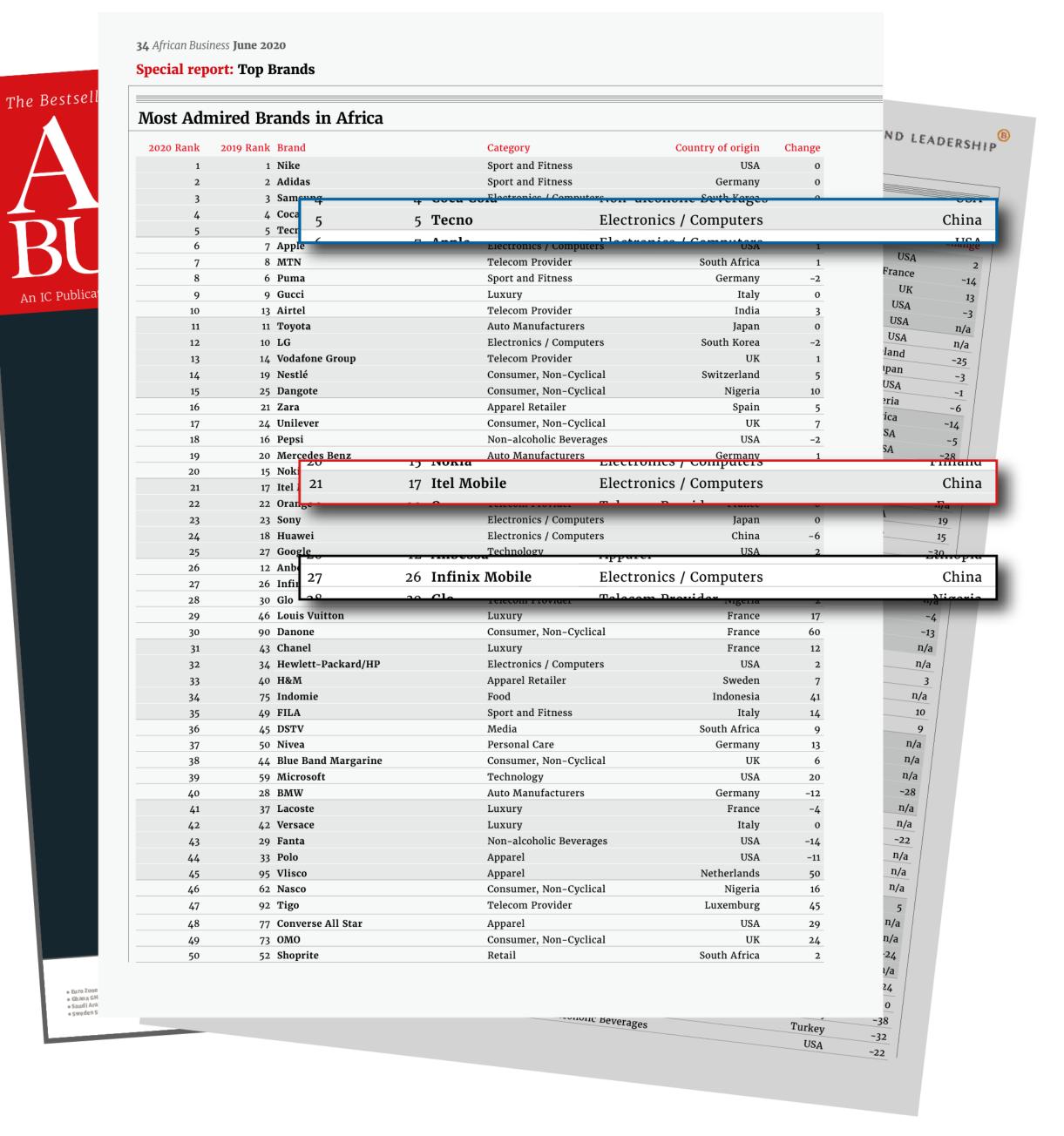
#### **TOP 100 MOST-ADMIRED BRANDS IN AFRICA**

TRANSSION' s three mobile phone brands listed among the **2019/2020 TOP 100 MOST-ADMIRED BRANDS IN AFRICA** released by the well-known pan-African business magazine *African Business*.









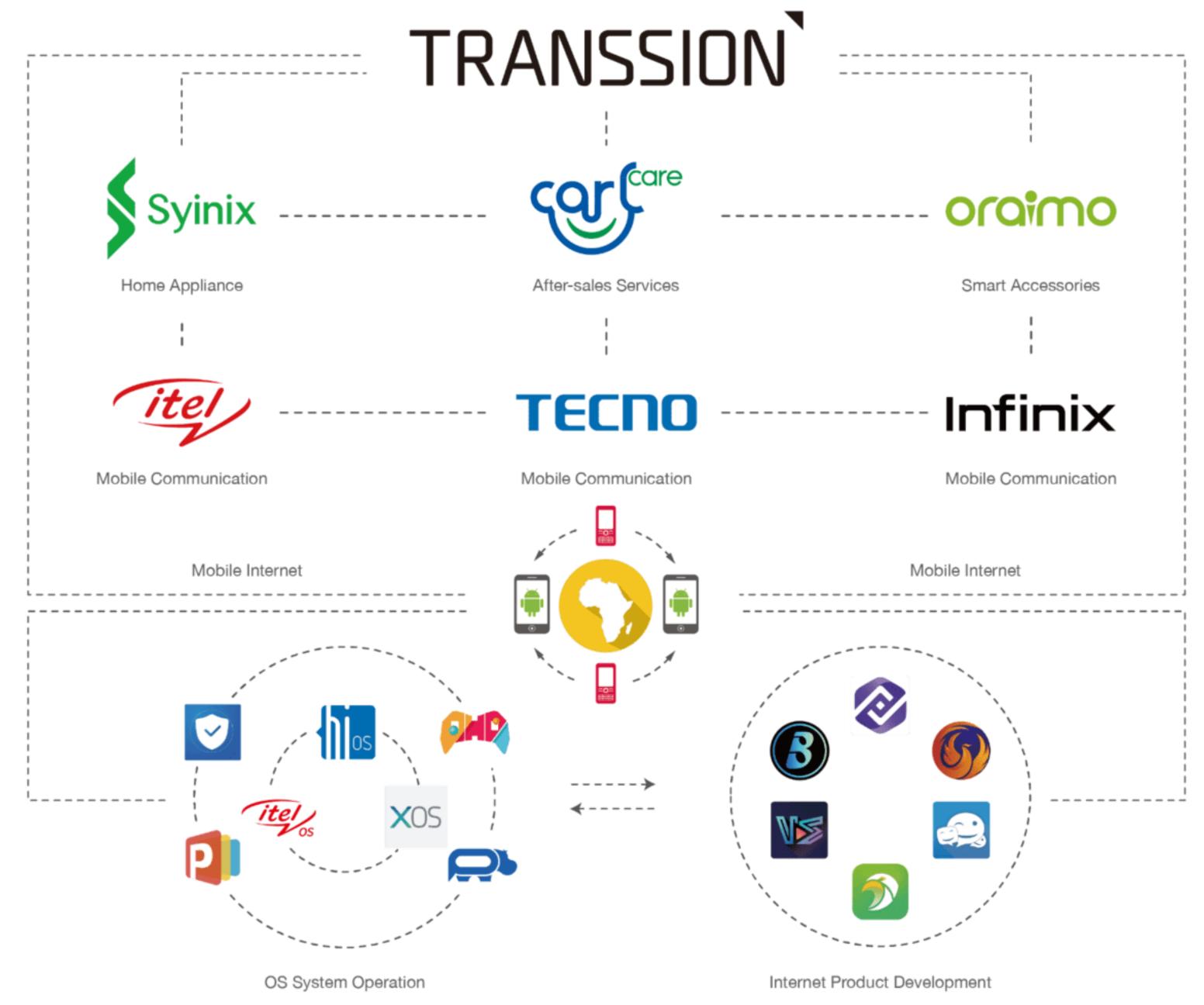
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# THINK GLOBALLY ACT LOCALLY

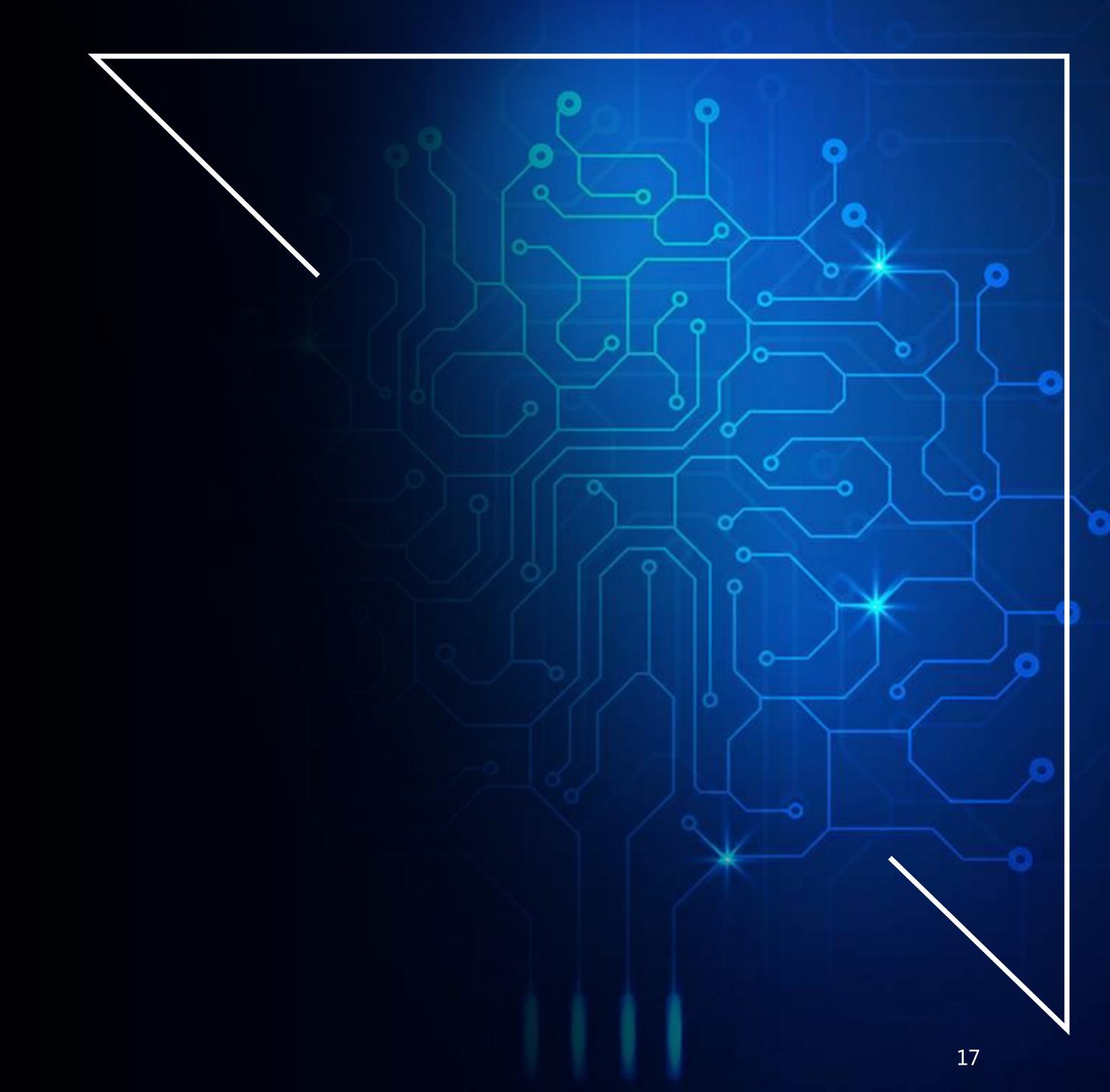


#### MULTI-BRAND STRATEGY



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# TRANSSION SMART DEVICES





A Premium Smartphone Brand



Middle-class consumers



Camera, music, and video experiences



Retail network and after-sales service

OFFICIAL GLOBAL PARTNER OF

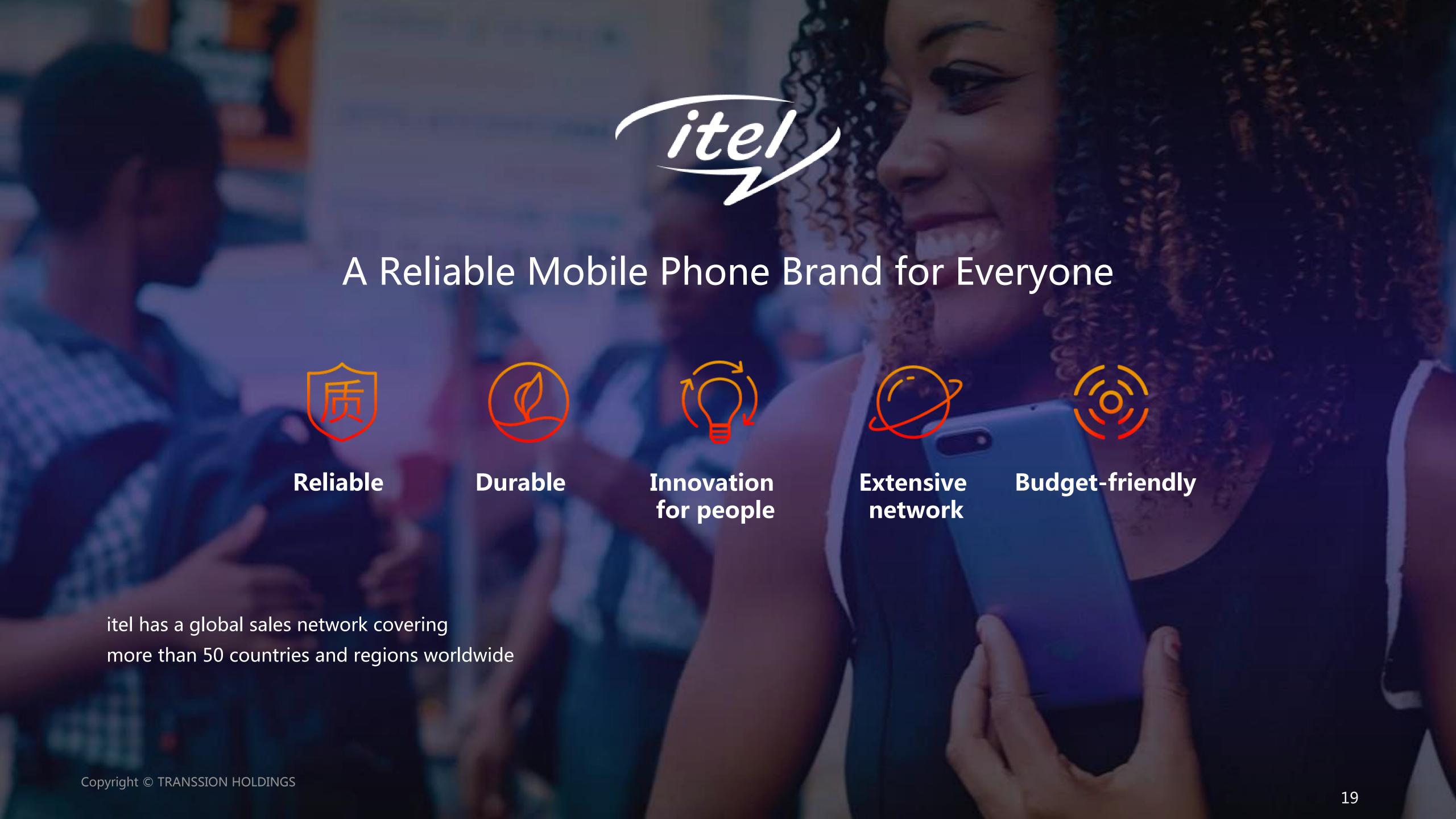
MANCHESTER CITY

ON FOOTE LE CLUB

TECNO has a global sales network covering more than 60 countries and regions worldwide

Official Global Partner of Manchester City Football Club





#### Infinix

For Younger Generations, A Premium Online-driven Smartphone Brand













For young people pursuing fashion and technology

Cutting-edge technology

Fashionable design

Fan club

Online & offline

Intelligent life experience

Infinix has a global sales network covering more than 30 countries and regions worldwide



#### TRANSSION' s professional after-sales service brand

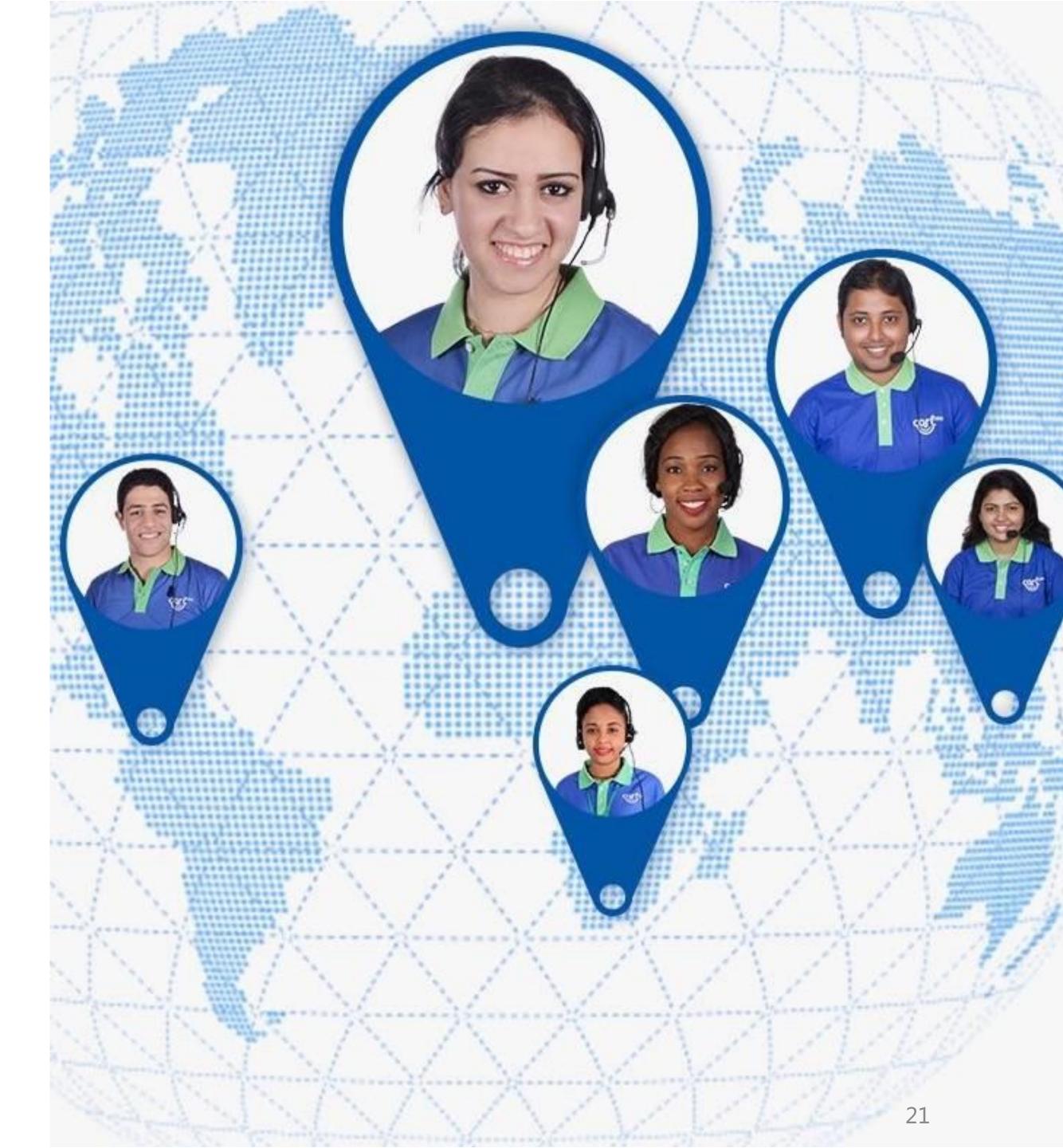
- Provides a full range of after-sales services for mobile phone, accessories, and home appliance products under TRANSSION.
- Provides mobile Internet users with thoughtful value-added services.
- The largest electronic and home appliance product-service solution provider in Africa.

2000

7

Service contact points including 3rd-party cooperation points

Large repair centres



#### oraino

#### TRANSSION' s smart accessories brand

- oraimo's product portfolio incudes smart sound speaker, smart watch, power bank, bluetooth earbuds, etc.
- oraimo has a sales network covering more than 30 countries and regions in Africa and Asia, and actively expands online business while vigorously developing offline business.
- Participated in the Amazon Star program, and was promoted as a successful case by Amazon.





#### TRANSSION's premium home appliance brand

- Syinix' s product portfolio includes smart TVs, refrigerators, air conditioners, washing machines, electric fans, etc.
- The brand is committed to providing consumers with highquality home appliances that improve their home life and comfort.
- With simple and delicate design, Syinix aims to help consumers build a cozy family atmosphere.





#### Smart device operating system







- TRANSSION branded phones are equipped with an intelligent operating system based on secondary development and deep customization of the Android system platform
- Value-added realization based on OS system

#### **OS System Operation**









Palmstore App Store AHA games Game Centre HippoAd AD Distribution

Phone Master Tools

#### **Independent Apps**



Boomplay Music



Phoenix Browser
Browser



Vskit Video



Ficool Online Reading



Scooper Newsfeed Aggregation



Others
Others

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# TRANSSION GLOBAL PRESENCE





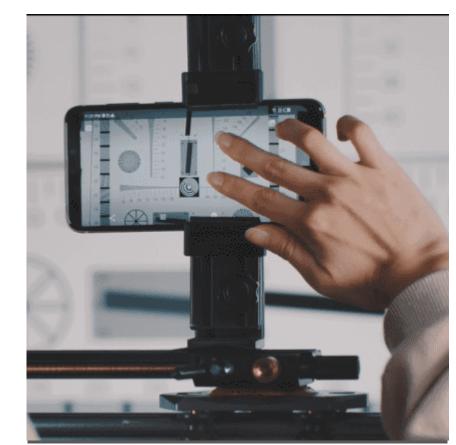


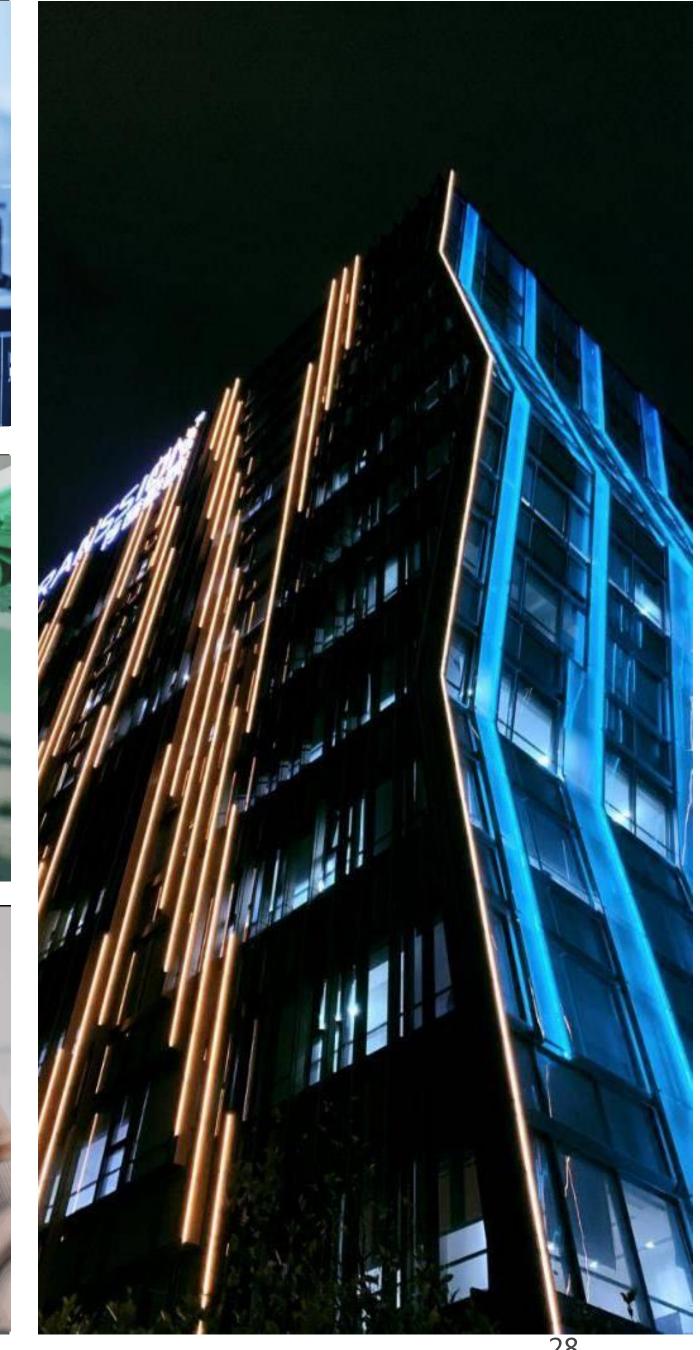
### TRANSSION GLOBAL R&D CENTRES

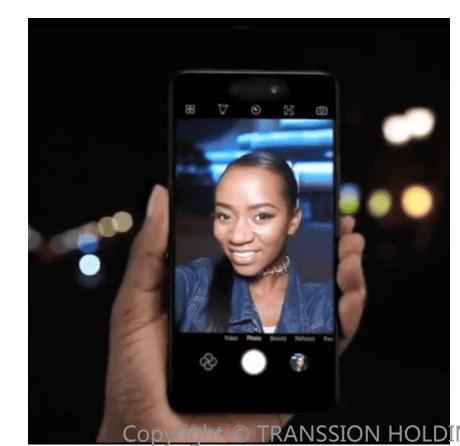
- R&D strategy: local market-driven, consumeroriented.
- R&D centres in Shanghai and Shenzhen.
- Localized innovative R&D achievements: AI voice recognition, visual perception, dark skin photography algorithms, intelligent charging, super-power saving, cloud system software, intelligent data engines, and 5G communication, etc.
- Emerging markets-leading patents for innovative technologies.





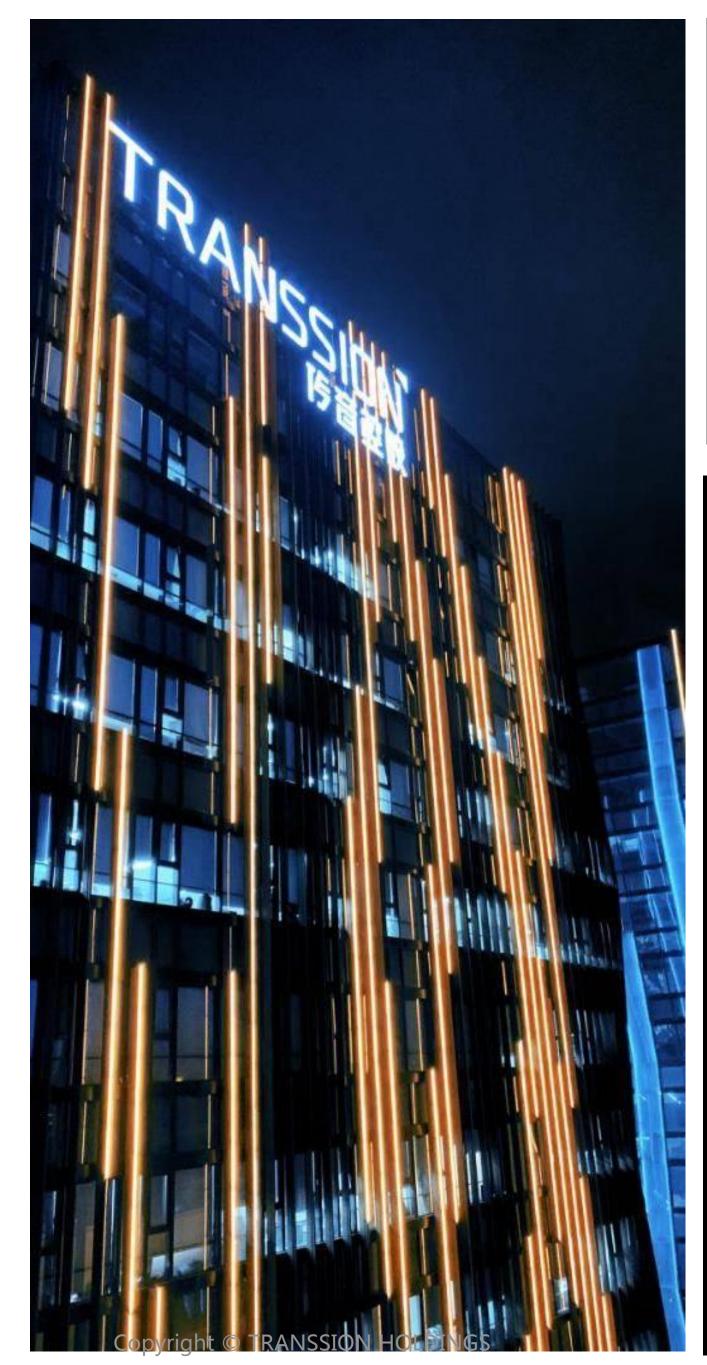




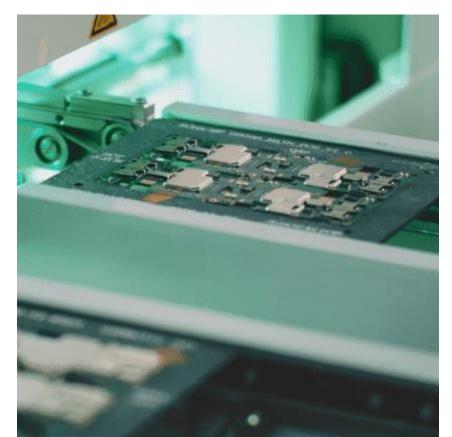


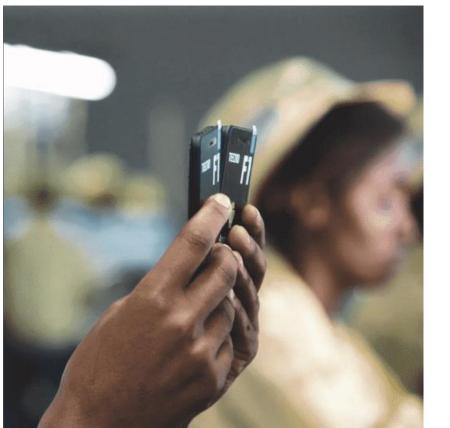








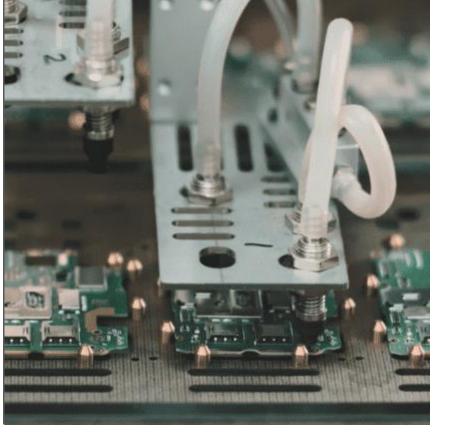




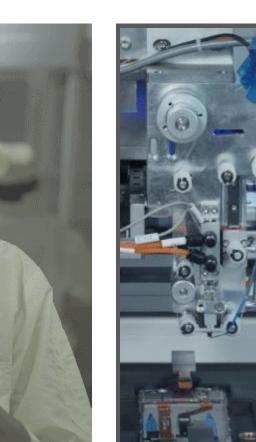




- Manufacturing centres in China, Ethiopia, India, Bangladesh and so on.
- The requirements of high-quality, high-tech products and market order fluctuation are fully considered.
- To meet the differentiated market demands of consumers in different countries, TRANSSION has built flexible production lines with the manufacturing capacity of multiple varieties and batches.











TRANSSION
GLOBAL SALES NETWORK

TO + countries

Nigeria, Kenya, Tanzania, Ethiopia, Egypt, the UAE (Dubai), India, Pakistan, Bangladesh, Indonesia, Vietnam, etc.





















































### TRANSSION's Global Partners



































































#### PARTNERSHIP WITH UNHCR

- In 2020, TRANSSION and its mobile phone brand TECNO, joined hands with the United Nations High Commissioner for Refugees (UNHCR) to support its global education program, Educate A Child (EAC).
- For Africa, for the future. This will help improve education conditions and provide quality primary education to thousands of refugee children while simultaneously contributing to harmonious and sustained development of African society.



www.transsion.com